

Complex Business Dispute Management

We make law simple and helpful for your business

VEGAS
LEX

VEGAS LEX is one of the leading Russian law firms with **25 years'** expertise that provides broad-ranging legal services in Russia, in countries across the former Soviet Union and all over the globe

15
PRACTICES

MEMBERSHIP in **17**
Professional and
business associations

50
countries
global network

>20000
client projects

► Facts about us

- Unique experience
 - ▶ We support large-scale projects in all business sectors
 - ▶ We engage in projects only when we can really ensure significant benefits of our clients
- Acknowledged leader
 - ▶ Every year, we are highly recognized by rankings, such as The Legal 500, Chambers and Partners, IFLR1000, Best Lawyers, Pravo.Ru-300, Kommersant, etc.
 - ▶ We are awarded by government agencies (the FAS of Russia, the State Duma, the Ministry of Economic Development of Russia, the Russian Ministry of Energy) for preparing a broad range of draft laws, carrying out an overall analytical and scientific research

We are increasingly receiving requests for projects that require not only high level of legal expertise, but also deep and swift engagement into **business processes** of our clients in clearly **non-standard** situations

Frequent client requests



POLITICAL AND ADMINISTRATIVE PRESSURE



CLIENT'S IN-HOUSE CONFLICTS



SEVERAL SECTORS AND JURISDICTIONS



EXTREMELY TIGHT DEADLINES



TOP MANAGEMENT REVOLVING DOOR



NEED FOR CERTAIN FIELD-SPECIFIC KNOWLEDGE

Our comprehensive proposal

- Legal expertise
 - ▶ **Best** talents sourced from largest corporations, state and law enforcement agencies
 - ▶ Experts highly valued in Russia and abroad
- Project management
 - ▶ Engagement into in-house and external processes (**360°** Legal Project Management)
 - ▶ 'One window' approach for all the issues and problems
- Integrated conflict settlement
 - ▶ **Combination** of litigation and out-of-court measures within a single strategy



POLITICAL AND ADMINISTRATIVE PRESSURE

80% of our projects are under control of senior state officials or beneficiaries of major corporations. Understanding the specifics of these projects, we are ready to rapidly revise our direction and implement management decisions with minimum legal risks for our clients.



CLIENT'S IN-HOUSE CONFLICTS

If the working group of a client consists of several branches (departments), we often assume a role of an intermediary and a coordinator.



SEVERAL SECTORS AND JURISDICTIONS

Many of our projects are inter-sectoral or cross-border ones:

- A project that was first associated only with an antitrust dispute, later involved a corporate conflict, tariff regulation and prosecutor's supervision.
- To make a decision to restructure multibillion deals, top managers needed to consolidate the legal opinions on EU and UK sanctions, English and Russian systems of law.



EXTREMELY TIGHT DEADLINES

Bright examples of our prompt efforts:

- It took us **two days** to develop a detailed strategy for the adjustment of losses amounting to 3 bn rubles in terms of a chain of contract partners
- It took us **a week** to accomplish a concept of reforming the federal legislation (urban development and land laws)



TOP MANAGEMENT REVOLVING DOOR

We had a project where the director and the construction unit changed three times. Not only did we build contacts with every new team, we became an essential source of the information about the details of what had happened in the project during three years.



NEED FOR CERTAIN FIELD-SPECIFIC KNOWLEDGE

The legal aspect of a dispute is often contingent on the technical one.

Because of absence of the required experts in Russia, who are able to prepare an opinion pertaining to one of our projects within tight deadlines, we succeeded in digging into the technical specifics of the equipment, made physical calculations ourselves and convinced the administrative agency that the client was right. The economic effect for the client – **over 3.5 bn rubles.**

“ Of course, one can count on VEGAS LEX’s professionals when it comes to solving complex legal problems. They have proven themselves as always being ready to take on any assignment, to be competent and experienced experts with confirmed high positions in legal rankings and status in the legal services market. ”

L. Chernov, Head of Legal Defence Department, Lukoil Group



“ The VEGAS LEX’s litigators led by Mr. Victor Petrov showed a highly professional approach to work, carried out a comprehensive due diligence and, within the shortest time, elaborated the proper litigation strategy. ”

A. Popov, Director for Legal and Corporate Work and Property Complex, Rosatom Group



Foreign clients



Domestic clients



**ALEXANDER SITNIKOV**

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Recognition: Best Lawyers, Chambers Europe, The Legal 500 EMEA, Pravo.Ru-300, Kommersant

Projects

- Assisting a large oil company in one of the most significant corporate litigations in 2020, worth **\$1,5 bn**
- Supporting a major Russian bank in a large-scale public dispute concerning challenging the fees of mobile operators totalling over **₽2 bn**
- Assisting energy corporations in large sectoral disputes related to modernization of a combined heat and power plant (CHP) and recovery of damages associated with energy supplies, each worth over **₽1,3 bn**

Recognition: Best Lawyers, The Legal 500 EMEA, Pravo.Ru-300, Kommersant

Projects

- Supporting a large-scale dispute for the benefits of Tatenergo concerning construction of two power units of the largest CHP in Kazan, worth **₽1,2 bn**
- Providing legal assistance to beneficiaries of a major independent power-supply company in Russia in litigation pertaining to resolution of a share-related conflict and the sale of **a majority shareholding** to a strategic investor
- Advising on conclusion of a shareholders' agreement and resolution of a corporate conflict in a subsidiary of the Sinar Group. The matter value - **₽8 bn**

Recognition: Best Lawyers 2022, The Legal 500 EMEA 2020/2021

Projects

- Supporting a dispute over recovery of loans totalling over **\$500 m** in the High Court of Justice in London, as well as coordinating related cases in other jurisdictions (France, Bulgaria, Cyprus, the Virgin Islands)
- Protecting interests of a customer in three judicial disputes worth **₽15 bn** associated with construction of a strategic facility under the Federal Target Programme
- Advising an oil company in multilateral negotiations for settlement of claims resulting from **international supplies**
- Mitigating the effects of incidents in the course of construction of highly hazardous facilities, worth about **₽20 bn**

Recognition: Best Lawyers, The Legal 500 EMEA, Pravo.Ru-300, Kommersant

Projects

- Successful litigation support in a number of landmark cases against an organization of the Russian Defense Ministry concerning recovery of **₽6 bn debts** for the supplied and unpaid raw materials under a state contract
- Litigation support of disputes for the benefits of a large financial state corporation including defamation disputes and conflicts pertaining to **vicarious liability** of the senior management of corporate debtors
- Supporting a show dispute for a major petroleum company associated with insolvency of the main contractor amounting to over **₽2 bn**

The Legal 500 EMEA 2021



- ▶ Competition & Antitrust
- ▶ Dispute Resolution
- ▶ PPP and Infrastructure
- ▶ Corporate Law, M&A
- ▶ Construction & Real Estate
- ▶ Tax
- ▶ Restructuring and Insolvency
- ▶ Transport
- ▶ Energy and Natural Resources

Chambers Europe 2021



- ▶ PPP
- ▶ Corporate Law, M&A (Mid-Market)
- ▶ Dispute Resolution

Chambers Global 2017



- ▶ Dispute Resolution

Pravo.Ru-300 2020



- ▶ Antitrust Law
- ▶ Commercial Litigation (high-end)
- ▶ PPP
- ▶ Transport
- ▶ Bankruptcy
- ▶ Corporate Law
- ▶ Tax Law
- ▶ Insurance
- ▶ Natural resources/Energy
- ▶ TMT
- ▶ Environmental Law
- ▶ Land Law/Commercial Real Estate/Construction

IFLR1000 2020 Ranking

- ▶ **Albert Eganyan** (Project Finance, Energy and Infrastructure, PPP)
- ▶ **Denis Shtirbu** (Energy and Infrastructure, PPP)

Kommersant 2021

- ▶ Antitrust Law
- ▶ PPP
- ▶ Tax Law
- ▶ Corporate Law
- ▶ Litigation in commercial courts (arbitrazh)
- ▶ Bankruptcy
- ▶ Insurance
- ▶ Environmental Law
- ▶ Energy and Natural Resources

IFLR1000 2020



- ▶ Banking
- ▶ Mining
- ▶ PPP/PFI
- ▶ Project Finance
- ▶ Restructuring and Insolvency
- ▶ Capital Markets
- ▶ Corporate Law, M&A
- ▶ Energy

Best Lawyers 2022

Best Lawyers

- ▶ **Alexander Sitnikov** (Corporate Governance and Compliance Practice, Competition/Antitrust Law)
- ▶ **Albert Eganyan** (Public Law, Project Finance and Development Practice, Public Finance, GR Practice)
- ▶ Anastasia Cheredova (Competition/Antitrust Law)
- ▶ **Igor Chumachenko** (Construction, Land Use and Zoning, Real Estate)
- ▶ **Maxim Grigoryev** (Land Use and Zoning, Corporate Law, Litigation, M&A)
- ▶ **Evgeny Rodin** (Litigation, Environmental Law)
- ▶ **Denis Shtirbu** (Government Relations)
- ▶ **Yury Tatarinov (Energy and Natural Resources)**
- ▶ **Alexandra Vasukhnova** (Intellectual Property and Technology, Information Technology, Competition/Antitrust Law)
- ▶ **Victor Petrov** (Litigation)
- ▶ **Yury Ivanov** (Litigation, Offshore)
- ▶ **Natalia Abtseshko** (M&A)
- ▶ Alexander Garmayev (Corporate Law)
- ▶ Kirill Nikitin (M&A)

Recognition certificate

the FAS of Russia



is awarded to:
Alexander Sitnikov

for facilitating the development of competition in Russia and participating in improvement of competition and antitrust law



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